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AGNSI/TRAI/ER/Tariffs/2021-22
July 22, 2021

The Secretary
Telecom Regulatory Authority of India
Mahanagar Door Sanchar Bhawan
Jawahar Lal Nehru Marg (Old Minto Road)
New Delhi 110 002

Kind Attn: **Advisor (ER)**

Sub: **Alternate Tariff Filing for AT&T's Virtual Private Network (VPN) Service**

Dear Sir,

AT&T Global Network Services India Pvt. Ltd., [commonly referred to as AGNSI], has been licensed by Department of Telecommunications to provide International Long Distance Services vide License No.10-42/06-BS-I(07) and National Long Distance Services vide License No.10-42/06-BS-I (NLD-11), both dated 9th October 2006. Currently it operates Layer 2 and Layer 3 VPN services under above licenses.

Consistent with the Authority's Telecommunication Tariff Order, please find enclosed the Alternate List Tariffs for AT&T Virtual Private Network (VPN) Service which we propose to offer to our customers under our above referenced License Agreements.

We further certify that the reported tariff plan / components of tariffs will be displayed on our website: www.att.com/globalbusiness for the information of the customers, as mandated vide TRAI Direction dated 02/05/2005.

Trust this is in order.

Respectfully submitted,
***For* AT&T Global Network Services India Pvt. Ltd.**



Arun Karna
Authorised Signatory

Attached: As above

AT&T Virtual Private Network Service

Alternate List Tariffs

AT&T Virtual Private Network Service

1. THE SERVICE; DEFINITIONS

1.1 Services

AT&T Global Network Services India will provide the Services to Customer at the prices that are identified in the Pricing Schedules.

1.2 Definitions

"ICB=Individual Case Basis" Please note the Schedule of Charges is not an indication of the availability of a specific Service Component in a country. Not all Services, Speeds, Features, Port types, or combinations of Ports and Features are available in all countries. Please contact your AT&T sales representative for specific Service Component availability information.

"MARC (Minimum Annual Revenue Commitment)" means the minimum annual revenue commitment set forth in an applicable Pricing Schedule that Customer agrees to satisfy during a Pricing Schedule Term.

"**MARC-Eligible Charges**" means, unless the applicable Pricing Schedule indicates otherwise, the recurring and usage charges, after applicable discounts and credits, incurred by Customer for the Services identified in the applicable Pricing Schedule as MARC-contributing. Notwithstanding anything set forth in a Pricing Schedule, the following charges shall not be deemed MARC Eligible Charges: (a) charges for or in connection with Purchased Equipment; (b) charges for outsourcing services; (c) taxes, and (d) charges imposed in connection with governmentally imposed costs or fees, including those under the applicable telecommunications license agreement with any government.

"**Pricing Schedule**" means a pricing schedule to this filing.

"**Pricing Schedule Term**" is the period of time stated in the applicable Pricing Schedule.

"**Service**" means collectively all of the Service Components that the Customer orders under a Pricing Schedule.

"Service Component" means the individual components of a Service that a Customer orders under a Pricing Schedule.

"**Termination Charges**" means the charges identified in Section 2.3 below, payable by Customer in certain termination circumstances.

2. TERMINATION

2.1 If a Service or a Service Component is terminated, Customer must pay all charges incurred as of the effective date of termination.

2.2 If Customer terminates a Service or a Service Component for material breach, Customer shall not be liable for any Termination Charges.

2.3 If Customer terminates a Service Component other than as set out under Section 2.2 above or AT&T terminates a Service or a Service Component for material breach, Customer must pay: (i) any credits, waived charges or unpaid amortized charges if the Service Component is terminated prior to the end of an applicable minimum retention period specified in the Pricing Schedule; (ii) the applicable amount of recurring charges for the terminated Service Component multiplied by the number of months remaining in an applicable minimum payment period specified in the Pricing Schedule; and (iii) any access facilities cancellation charges and other third-party charges incurred by AT&T due to the termination. The charges set forth in (i) and (ii) above will not apply if a terminated Service Component is replaced with an upgraded similar Service Component at the same Site(s), provided the applicable minimum period and associated charge for the replacement Service Component each are equal to or greater than the applicable period and charge for the terminated Service Component.

2.4 In the event of a termination of a Pricing Schedule either by Customer other than as set out in Section 2.2 above or by AT&T for material breach, Customer must pay: (i) a Termination Charge equal to 50% of the unsatisfied MARC for the year of the Pricing Schedule Term in which the Pricing Schedule is terminated plus 50% of the MARC for each year remaining in the Pricing Schedule Term; and (ii) the amounts set forth in Section 2.3, above.

3. MINIMUM COMMITMENTS/CHARGES

If, on any anniversary of a Pricing Schedule Term start date, the Customer has failed to satisfy the MARC for the preceding 12 month period, the Customer will be billed a shortfall charge in an amount equal to the difference between the MARC and the total of the applicable MARC-Eligible Charges incurred during the 12 month period. In such a case, Customer shall not be entitled to receive promotional, compliance or other credits until Customer pays the shortfall charge.

4. CHARGES AND BILLING

4.1 Customer shall pay / reimburse AT&T for Customer's use of the Services at the rates and charges specified in the Pricing Schedules, without deduction, setoff or delay for any reason. Charges set forth in the Pricing Schedules are exclusive of any applicable taxes.

4.2 Customer shall bear and pay all taxes (excluding those on AT&T's net income), duties, levies, shipping charges or any other charges (and any associated interest and penalties) relating to the sale, transfer of ownership, installation, license, use or provision of the Services, except to the extent a valid tax exemption certificate is provided by Customer to AT&T prior to the delivery of Services.

4.3 Payment will be due within thirty (30) days after the date of the invoice and must refer to the invoice number. Charges will be quoted and invoices shall be paid in the currency specified in invoice. There shall not be any restrictive endorsements or other statements on checks tendered to AT&T. Customer shall reimburse AT&T for all costs associated with collecting delinquent or dishonored payment instructions. Where payments are overdue, AT&T may assess interest charges at the lower of 1.5% per month (18% per annum) or the maximum rate allowed by law.

4.4 Customer shall not be responsible for payment / reimbursement of charges for Services invoiced more than six (6) months after close of the billing month in which the

charges were incurred. Customer must provide written notice to AT&T specifically identifying all disputed charges and the reason for nonpayment within six (6) months after the date of the affected invoice or else Customer waives the dispute. Payment of such disputed charges will not be considered overdue pending investigation by AT&T. Payment of any disputed charges that are determined by AT&T to be correct as a result of such investigation must be made within fifteen (15) days of AT&T's notice to Customer.

5. PRICING

5.1 Pricing Schedule

Unless otherwise stated in a Pricing Schedule, the rates and charges stated in the Pricing Schedule are stabilized until the end of the Pricing Schedule Term. Unless otherwise stated herein, all invoicing and payments shall be in local currency. The legal tender is Indian Rupees. The US Dollar values provided herein will be converted into Indian Rupees by using the parity rate for converting US Dollars to India Rupees on the inter-bank middle rate, as published by the Reserve Bank of India/Bloomberg, of the previous business day of the invoice date. Further, In the event an INR value is required to be converted to US Dollar(s), such parity rate shall also be used for converting the Indian Rupees to US Dollars.

Additionally, the conversion rate from US Dollar values to Indian Rupees may also be arrived at through mutual agreement with the customers in respect of the applicable date and periodicity for which such rate shall be applicable. Provided however, the conversion of US Dollars into Indian Rupees shall be governed by using the parity rate for converting US Dollars to Indian Rupees on the inter-bank middle rate, as published by the Reserve Bank of India/Bloomberg. This paragraph will not be applicable to the case where INR value is required to be converted to US Dollar(s).

Pricing Schedule

AT&T Virtual Private Network Services

Description AT&T VPN ports- Frame, ATM, IMA, Sub-Rate, PPP, Ethernet MRC= Monthly Recurring Charges OTC= One Time Charges CoS= Class of Service	Per	MRC or OTC	SoC in USD. AGNS INDIA will invoice all applicable charges in INR
MPLS Ports - Flat Rate			
MPLS Port - 2M (1M)	Each	MRC	1246
MPLS Port – 4M (3M)	Each	MRC	1,722
MPLS Port - 8M (7M, 6M, 5M)	Each	MRC	2,072
MPLS Port - 10M (9M)	Each	MRC	2,226
MPLS Port - 20M	Each	MRC	3,276
MPLS Port - 30M	Each	MRC	3,864
MPLS Port - 50M (40)	Each	MRC	4,788

Description AT&T VPN ports- Frame, ATM, IMA, Sub-Rate, PPP, Ethernet MRC= Monthly Recurring Charges OTC= One Time Charges CoS= Class of Service	Per	MRC or OTC	SoC in USD. AGNS INDIA will invoice all applicable charges in INR
MPLS Port - 100M (90M, 80M, 70M, 60M)	Each	MRC	7,294
MPLS Port - 150M	Each	MRC	13,132
MPLS Port – 200M	Each	MRC	13,132
MPLS Port – 300M (250M)	Each	MRC	19,334
MPLS Port - 400M	Each	MRC	25,536
MPLS Port - 500M (450M)	Each	MRC	25,536
MPLS Port - 600M	Each	MRC	29,176
MPLS Port - 1G (900M, 800M, 700M)	Each	MRC	29,176
MPLS Port Activation Charge	Port	OTC	2,000
MPLS Port Change Charge	Port	OTC	1,500
MPLS Custom Feature - One Time	Each	OTC	ICB
MPLS Custom ILLE Setup - One Time	Each	OTC	ICB
MPLS Custom Feature - Monthly	Each	OTC	ICB
MPLS FLEX Ethernet-2M	Each	MRC	1,428
MPLS FLEX Ethernet-2M Plan Overage	Kbps	MRC	0.51
MPLS FLEX Ethernet-3M	Each	MRC	1,974
MPLS FLEX Ethernet-3M Plan Overage	Kbps	MRC	0.35
MPLS FLEX Ethernet-4M	Each	MRC	1,974
MPLS FLEX Ethernet-4M Plan Overage	Kbps	MRC	0.35
MPLS FLEX Ethernet-5M	Each	MRC	2,380
MPLS FLEX Ethernet-5M Plan Overage	Kbps	MRC	0.21
MPLS FLEX Ethernet-6M	Each	MRC	2,380
MPLS FLEX Ethernet-6M Plan Overage	Kbps	MRC	0.21
MPLS FLEX Ethernet-7M	Each	MRC	2,380
MPLS FLEX Ethernet-7M Plan Overage	Kbps	MRC	0.21
MPLS FLEX Ethernet-8M	Each	MRC	2.380
MPLS FLEX Ethernet-8M Plan Overage	Kbps	MRC	0.21

Description AT&T VPN ports- Frame, ATM, IMA, Sub-Rate, PPP, Ethernet MRC= Monthly Recurring Charges OTC= One Time Charges CoS= Class of Service	Per	MRC or OTC	SoC in USD. AGNS INDIA will invoice all applicable charges in INR
MPLS FLEX Ethernet-9M	Each	MRC	2,562
MPLS FLEX Ethernet-9M Plan Overage	Kbps	MRC	0.18
MPLS FLEX Ethernet-10M	Each	MRC	2,562
MPLS FLEX Ethernet-10M Plan Overage	Kbps	MRC	0.18
MPLS FLEX Ethernet-15M	Each	MRC	3,766
MPLS FLEX Ethernet-15M Plan Overage	Kbps	MRC	0.13
MPLS FLEX Ethernet-20M	Each	MRC	3,766
MPLS FLEX Ethernet-20M Plan Overage	Kbps	MRC	0.13
MPLS FLEX Ethernet-25M	Each	MRC	4,438
MPLS FLEX Ethernet-25M Plan Overage	Kbps	MRC	0.11
MPLS FLEX Ethernet-30M	Each	MRC	4,438
MPLS FLEX Ethernet-30M Plan Overage	Kbps	MRC	0.11
MPLS FLEX Ethernet-35M	Each	MRC	5, 502
MPLS FLEX Ethernet-35M Plan Overage	Kbps	MRC	0.10
MPLS FLEX Ethernet-40M	Each	MRC	5,502
MPLS FLEX Ethernet-40M Plan Overage	Kbps	MRC	0.10
MPLS FLEX Ethernet-45M	Each	MRC	5,502
MPLS FLEX Ethernet-45M Plan Overage	Kbps	MRC	0.10
MPLS FLEX Ethernet-50M	Each	MRC	5,502
MPLS FLEX Ethernet-50M Plan Overage	Kbps	MRC	0.10
MPLS FLEX Ethernet-60M	Each	MRC	8,386
MPLS FLEX Ethernet-60M Plan Overage	Kbps	MRC	0.06
MPLS FLEX Ethernet-70M	Each	MRC	8,386
MPLS FLEX Ethernet-70M Plan Overage	Kbps	MRC	0.06
MPLS FLEX Ethernet-80M	Each	MRC	8,386
MPLS FLEX Ethernet-80M Plan Overage	Kbps	MRC	0.06
MPLS FLEX Ethernet-90M	Each	MRC	8,386

Description AT&T VPN ports- Frame, ATM, IMA, Sub-Rate, PPP, Ethernet MRC= Monthly Recurring Charges OTC= One Time Charges CoS= Class of Service	Per	MRC or OTC	SoC in USD. AGNS INDIA will invoice all applicable charges in INR
MPLS FLEX Ethernet-90M Plan Overage	Kbps	MRC	0.06
MPLS FLEX Ethernet-100M	Each	MRC	8,386
MPLS FLEX Ethernet-100M Plan Overage	Kbps	MRC	0.06
MPLS FLEX Ethernet-120M	Each	MRC	15,106
MPLS FLEX Ethernet-120M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-140M	Each	MRC	15,106
MPLS FLEX Ethernet-140M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-150M	Each	MRC	15,106
MPLS FLEX Ethernet-150M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-155M / 200M	Each	MRC	15,106
MPLS FLEX Ethernet-155M / 200M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-250M	Each	MRC	15,106
MPLS FLEX Ethernet-250M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-300M	Each	MRC	22,232
MPLS FLEX Ethernet-300M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-350M	Each	MRC	22,232
MPLS FLEX Ethernet-350M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-400M	Each	MRC	22,232
MPLS FLEX Ethernet-400M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-450M	Each	MRC	29,372
MPLS FLEX Ethernet-450M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-500M	Each	MRC	29,372
MPLS FLEX Ethernet-500M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-550M	Each	MRC	33,558
MPLS FLEX Ethernet-550M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-600/622M	Each	MRC	33,558
MPLS FLEX Ethernet-600/622M Plan Overage	Kbps	MRC	0.02

Description AT&T VPN ports- Frame, ATM, IMA, Sub-Rate, PPP, Ethernet MRC= Monthly Recurring Charges OTC= One Time Charges CoS= Class of Service	Per	MRC or OTC	SoC in USD. AGNS INDIA will invoice all applicable charges in INR
MPLS FLEX Ethernet-700M	Each	MRC	33,558
MPLS FLEX Ethernet-700M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-800M	Each	MRC	33,558
MPLS FLEX Ethernet-800M Plan Overage	Kbps	MRC	0.02
MPLS FLEX Ethernet-900M	Each	MRC	33,558
MPLS FLEX Ethernet-900M Plan Overage	Kbps	MRC	0.02
^ Supported Port Speeds = 10M, 20M, 30M, 40M, 50M, 60M, 70M, 80M, 90M, 100M,			
150M, 200M, 250M, 300M, 400M, 450M, 500M, 600M, 700M, 800M, 900M, and 1G			
MPLS Service Diversity			
MPLS SDO Activation	Port	OTC	500
MPLS SDO Configuration Change Charge	Port/Per Config change	OTC	100
MPLS POP Diversity			
MPLS Port POP Diversity - 2M (1M)	Each	MRC	42
MPLS Port POP Diversity - 8M (7M, 6M, 5M, 4M, 3M)	Each	MRC	56
MPLS Port POP Diversity - 10M (9M)	Each	MRC	70
MPLS Port POP Diversity - 20M	Each	MRC	98
MPLS Port POP Diversity - 30M	Each	MRC	112
MPLS Port POP Diversity - 50M (40M)	Each	MRC	140
MPLS Port POP Diversity -100M (90M, 80M, 70M, 60M)	Each	MRC	224
MPLS Port POP Diversity - 150M	Each	MRC	308
MPLS Port POP Diversity - 200M	Each	MRC	392
MPLS Port POP Diversity - 250M	Each	MRC	574
MPLS Port POP Diversity - 300M	Each	MRC	574
MPLS Port POP Diversity - 400M	Each	MRC	770
MPLS Port POP Diversity - 500M (450M)	Each	MRC	770
MPLS Port POP Diversity - 600M	Each	MRC	882
MPLS Port POP Diversity - 1G (900M, 800M, 700M)	Each	MRC	882

Description AT&T VPN ports- Frame, ATM, IMA, Sub-Rate, PPP, Ethernet MRC= Monthly Recurring Charges OTC= One Time Charges CoS= Class of Service	Per	MRC or OTC	SoC in USD. AGNS INDIA will invoice all applicable charges in INR
MPLS POP Diversity Activation	Port	OTC	1,500
MPLS Unilink Charge			
MPLS Unilink Charge - 2M	Port	MRC	252
MPLS Unilink Charge - 4M (3M)	Port	MRC	350
MPLS Unilink Charge - 8M (7M, 6M, 5M)	Port	MRC	420
MPLS Unilink Charge - 10M (9M)	Port	MRC	448
MPLS Unilink Charge - 20M	Port	MRC	658
MPLS Unilink Charge - 30M	Port	MRC	770
MPLS Unilink Charge - 50M (40M)	Port	MRC	952
MPLS Unilink Charge - 100M (90M, 80M, 70M, 60M)	Port	MRC	1,456
MPLS Unilink Charge - 150M	Port	MRC	2,044
MPLS Unilink Charge - 200M	Port	MRC	2,632
MPLS Unilink Charge - 250M	Port	MRC	3,864
MPLS Unilink Charge - 300M	Port	MRC	3,864
MPLS Unilink Charge - 400M	Port	MRC	5,110
MPLS Unilink Charge - 500M (450M)	Port	MRC	5,110
MPLS Unilink Charge - 600M	Port	MRC	5,838
MPLS Unilink Charge - 1G (900M, 800M, 700M)	Port	MRC	5,838
MPLS Unilink Activation Charge	Port	OTC	100
MOW Access Charges - For Use Outside US only			
Ethernet Access - 1M - 10G	Circuit	MRC	ICB
Access Activation Charge	Circuit	OTC	ICB
Access Activation Charge - Ethernet	Circuit	OTC	ICB
Access Change Charge	Circuit	OTC	1,500

Description AT&T VPN ports- Frame, ATM, IMA, Sub-Rate, PPP, Ethernet MRC= Monthly Recurring Charges OTC= One Time Charges CoS= Class of Service	Per	MRC or OTC	SoC in USD. AGNS INDIA will invoice all applicable charges in INR
Access Disconnect Charge	**Circuit**	**OTC**	**ICB**
MPLS Special Installation Charge	Circuit	OTC	ICB
Access Cancellation Charge	**Circuit**	**OTC**	**ICB**
MPLS Custom Charges - per circuit	**Circuit**	**OTC**	**ICB**
Local Access - Expedite	**Circuit**	**OTC**	**0.00**
Expedite Change Charge	**Circuit**	**OTC**	**0.00**
Professional Services			
MPLS Professional Services - Site Survey		**OTC**	**ICB**
AVPN Off-Hours Charge	**Site Visit**	**OTC**	**210**
AVPN Off-Hours Charges – Level B	**Port/CPE**	**OTC**	**210**
MPLS Repeat Site Visit	**Site**	**OTC**	**100**
Cancellation/Delay/Expedite			
MPLS Cancellation Charge - Port	**Port**	**OTC**	**500**
MPLS Due Date Change – Port	**Port**	**OTC**	**500**
MPLS Expedite Charge - Port/CPE	**Port/CPE**	**OTC**	**0.00**
Custom ILLE Setup – One Time	**Port**	**OTC**	**ICB**
MPLS Time and Materials Charge	Occurrence	**OTC**	**ICB**

5.2 Local Access Circuit Charge

Monthly Subscription Charges

Description	Per	Frequency	$US Prices - to be in Rupees at contract time
Telco Access - All Speeds	Each	Monthly	Priced according to BSO Tariffs and Telco Access (tail circuit) is priced individually per customer site and is distance dependent. The prices will be based on tariff prices set by Indian BSO carriers. The charge will not exceed the prevailing list price offered by BSO
Telco Access - All Speeds	Each	OTC	Priced according to BSO Tariffs and Telco Access (tail circuit) is priced individually per customer site and is distance dependent. The prices will be based on tariff prices set by Indian BSO carriers. The charge will not exceed the prevailing list price offered by BSO.

Notes:

- Priced according to BSO Tariffs and Telco Access (tail circuit) is priced individually per customer site and is distance dependent. The prices will be based on tariff prices set by Indian BSO carriers. The charge will not exceed the prevailing list price offered by BSO.

5.3 Discounts

The discounts set forth or referenced in a Pricing Schedule are the only discounts applicable to the Services.

Customer shall use sufficient Service during the Service Period to incur total non-recurring charges and discounted recurring charges ('Incurred Revenue") equal to or greater than the Minimum Annual Revenue Commitment (MARC) set forth below. Based on the Service Period and MARC, AT&T will apply the discount set forth below,

if any, to monthly recurring charges (MRC) for additional Services Components ordered. Charges for Cancellation and Delay are not discountable.

D10 - Discount Authority Table

Valid for SOCs: August 2021, July 1, 2020

AVPN AE Discount Authority			
	12 Month	**24 Month**	**36+ Month**
MRCs - Transport	0-30%	0-50%	0-50%
MRCs - Managed	0-30%	0-40%	0-50%
OTCs - Non-Recurring Charges	0-75%	0-75%	0-75%
OTCs - Not Discountable	0%	0%	0%

5.4 Promotions/Credits/Waivers

Customer is eligible only for promotions, credits or waivers identified in the applicable Pricing Schedule.

6. COMMISSION JURISDICTION

If a Pricing Schedule is subject to the jurisdiction of a regulatory authority / commission, the Pricing Schedule will be subject to changes or modifications as the regulatory authority / controlling commission may direct from time to time in the exercise of its jurisdiction.