

AT&T Connected School Bus

Wi-Fi on K-12 school buses powered by AT&T



AT&T Connected School Bus is an internet access service that combines a wireless connection with equipment, antennas, and installation services to ensure an optimal connection and to meet the throughput demands of students on a school bus. AT&T Connected School Bus offers an AT&T Unlimited IoT Rate Plan with automatic monthly usage reports and router cloud-based reporting platforms that are simple and intuitive. (AT&T may temporarily slow data speeds if the network is busy.)

AT&T has developed this comprehensive solution to address your school district's needs while alleviating much of the burden on school resources to accomplish the setup and installation.

Router Options with Cloud Software Control and Reporting

Delivering optimal connectivity with Wi-Fi 5 or 6 for the best possible connections for your students by giving more pricing options to fit your budget needs. School systems have the choice of 4G or 5G routers based on your preferences or budget constraints (the Unlimited IoT rate plan works on either router and the choice of 4G or 5G equipment does not impact the connectivity). These routers were chosen due to the simplicity of their platforms, as well as their dimensions and profile to allow for the easiest placement in space-constrained buses. All router options are certified for rugged vehicle applications.

Potential Benefits

Enable connectivity for students – Provide internet access to K-12 students who ride school buses

Alleviate the burden on staff resources – Professional installation from a team experienced in school bus requirements / environments

Transform your operations – Improve the quality of student's day to day interactions with technology

Increase accessibility – Help drive long-term value for students who need access to the internet on the go

Options

LTE or 5G hardware options – Flexibility for cost and use cases

Cradlepoint or Peplink (HPUE for Rural schools) – Ruggedized routers in small form factor to fit in tight spaces and inside driver side compartment

Dual SIM availability

Non-Penetrating and Penetrating antenna options – Flexibility for schools with leased buses

External bolt mount

or **Bring your own** certified ruggedized router

Rate Plan Options:

- Unlimited IoT Rate Plan with utilization platform and monthly reporting

Ruggedized Router Models:

- Cradlepoint R920 (4G) or R1900 (5G)
- Peplink MAX BR1 Pro Cat 20 or 5G
- MegaRange HPUE (for rural routes)
- All IP54/64 and SAEJ1455 MIL STD 810G
- * Other options avail as custom request

Turnkey Solution:

- Staging of the routers with AT&T SIM card inserted and activated
- On-Site install scheduled with 8am to 8pm flexible work shifts (10+ bus)
- Personal hands-on video call and training videos for smaller school districts

Monthly Recurring Charges

Unlimited Connected School Bus Rate Plan	\$29.99
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One Time Charges

1-year Cradlepoint R920 router with Wi-Fi (300yMbps modem) E-Rate bus Wi-Fi NetCloud Mobile Essentials Plan, Mobile Standard Plan plus software license	\$666.00
3-year software license option Cradlepoint R920	\$926.00
Non-Penetrating Antenna R920	\$98.35
Penetrating Antenna	\$301.15
1-year Cradlepoint R1900 router with Wi-Fi (5G modem, 4FF SIM) E-Rate Bus Wi-Fi Net Cloud Mobile Performance Essentials Plan, Mobile Fleet Plan + software license	\$1,199.35
3-year software license option Cradlepoint R1900	\$1,552.65
Peplink MAX BR1 Pro LTE Cat 20 with In Control2 - 1 year software license	\$592.25
or Peplink MAX BR1 Pro LTE Cat 20 with In Control2 - 2 year software license	\$633.25
or Peplink MAX BR1 Pro LTE Cat 20 with In Control2 - 3 year software license	\$674.10
Peplink MAX BR1 Pro 5G with In Control2 - 1 year software license	\$842.50
or Peplink MAX BR1 Pro 5G with In Control2 - 2 year software license	\$925.00
or Peplink MAX BR1 Pro 5G with In Control2 - 3 year software license	\$1,097.05
Non-Penetrating Antenna for R1900 and both Peplink options	\$159.50
Penetrating (Dome) Antenna for R1900 and both Peplink options	\$340.00
additional charge per penetrating antenna	\$140.00
MegaFi HPUE LTE (includes Penetrating Antenna and DC power) 2 year software license for rural designated buses only	\$979.00
Installation, on-site assembly (per site; up to 9 buses)	\$4,275.00
Installation with staging per bus, 10 and above	\$475.00
Remote hands on 90-minute video installation support for rural school districts with online video training	\$500.00

Important Information

For AT&T Connected School Bus, the customer is responsible for management and troubleshooting of the router through router provided software support agreement, AT&T is not managing or monitoring the router.

GENERAL - The product suite from AT&T as described in this Sales Information (the "Solution") is available only to AT&T's eligible government customers with a qualified AT&T Agreement ("Qualified Agreement"). The Solution is subject to the Qualified Agreement and applicable scope of work document. Any service discounts and/or other discounts set forth in the Qualified Agreement do not apply to the Solution. The Solution may not be available for purchase in all sales channels or in all areas. Additional hardware, software, service, and/or network connection may be required to access the Solution. Availability, security, speed, timeliness, accuracy and reliability of service are not guaranteed by AT&T. Additional fees, charges, taxes and other restrictions apply. Offer subject to change.

Pricing—Pricing proposed herein is based upon the specific product/service/equipment mix and locations outlined in this proposal and is subject to AT&T's proposed terms and conditions for those products and services and the AT&T E-Rate Rider unless otherwise stated herein. Any changes or variations in the proposed terms and conditions, the products/services, length of term, locations, and/or design described herein may result in different pricing. Prices quoted do not include applicable taxes, surcharges, or fees. In accordance with the tariffs or other applicable service agreement terms, Customer is responsible for payment of such charges.

Providers of Service—Subsidiaries and affiliates of AT&T Inc. provide products and services under the AT&T brand.

IoT Rate Plan – Unlimited for E-Rate School Bus —The rate plan for Connected School Bus has no data overage with the following assumptions and restrictions:

Plan Term	MRC ⁽¹⁾	Data Overage	Roaming Outside of U.S.	SMS, MO and MT
12 months	\$29.99	No charge	Not allowed	\$0.05

- MRC applies to each SIM per month for LTE access only. Only school buses that transport students to and from school are eligible for the above rate plan. Monthly recurring charge ("MRC") is not eligible for any discount.
- Customer may not use Rate Plan(s) as a substitute for consumer Internet services. Rate plan is intended for use while on route to and from school for students or for students traveling for school-related activities during the academic school year. AT&T may slow data speeds when the network is busy.
- AT&T will provide monthly reports regarding usage of buses and denote any buses that exceed 25 GB and whether the average usage across all school buses exceed 25GB. To the extent there is individual or average usage over 25GB, the School will review bus usage, and take corrective actions applicable to any configurations or use policies to remediate. At the end of the year if data usage exceeds 25GB across every bus over the year, AT&T may terminate at the end of the E-Rate cycle.
- All rates are exclusive of taxes, surcharges, recovery fees, levies, regulatory fees and other similar charges related to the sale, transfer of ownership, license, use or provision of data.
- For utilization calculations, usage is to be converted from GB to MB using 1GB = 1024MB.
- Rates are not transferrable and not for use in connection with activities unrelated to academic school year. School must notify AT&T promptly to the extent bus is transferred, sold, or otherwise not functioning, or used by non-school personnel.
- Plans are intended to support connectivity for students and school professional to access the internet for educational purposes and must be limited by a USAC compliant CIPA service. Video streaming must be limited to educational resources only and strictly controlled. Plans may not be used for continuous/streaming of video.
- Following the end of the funding year on June 30th for that E-Rate cycle, the Rate Plan(s) convert to a month-to-month plan and either party may terminate the Solution on thirty (30) days' prior written notice. Rate Plan(s) are available only in the continental United States, Alaska, and Hawaii.
- Rate Plan(s) are required to be on a separate Communication Management Platform from all the Customer's other IoT Rates Plans listed in this Agreement or any other agreement.
- Rate Plan(s) requires Customer to use the Wireless Service only with an AT&T network ready or network optimized router.

For government Customers, any Additional Product Terms not allowable under applicable law will not apply, and the Qualified Agreement will control in the event of any material conflict between the Qualified Agreement and the Additional Product Terms. Any service discounts, equipment discounts, and/or other discounts set forth in the Qualified Agreement do not apply to the Offer.

Software—Any software used with the products and services provided in connection with this Proposal will be governed by the written terms and conditions applicable to such software. Title to software transfers to Customer to allow for management of the platform. Customer must comply with all such terms and conditions, and they will take precedence over any agreement between the parties as relates to such software.

Disclaimer—For purposes of this Proposal, the identification of certain services as "eligible" or "non-eligible" for E-Rate funding is not dispositive, nor does it guarantee that this or any other services in this Proposal will be deemed eligible for such funding. Any conclusions regarding the eligibility of services for E-Rate funding must be based on several factors, many of which have yet to be determined relative to the proposed services and equipment described herein. Such factors will include, without limitation, the ultimate design configuration of the network, the specific products and services provisioned to operate the network, the type of customer, and whether the services are used for eligible educational purposes at eligible locations. In its proposal, AT&T will take guidance from the "Eligible Services List" and the specific sections on product and service eligibility on the Universal Service Administrative Company ("USAC") website www.usac.org/e-rate. This site provides a current listing of eligible products and services, as well as conditionally eligible and ineligible services. This guidance notwithstanding, the final determination of eligibility will be made by the USAC after a review of the customer's E-Rate application for this proposal. If AT&T is awarded the bid for this project, AT&T will provide assistance on the E-Rate application solely on matters relative to the functionality of the services and products which comprise the network. Nevertheless, the responsibility for the E-Rate application is with the customer. AT&T is not responsible for the outcome of the USAC's decision on these matters.

End User Equipment—E-Rate recipients must cost allocate any non-ancillary ineligible components that are bundled with eligible products or services if not identified in this proposal. Cost allocations are the responsibility of E-Rate Applicants. For additional information, reference USAC website @ www.usac.org/e-rate and Cost Allocation Guidelines for Services @ www.usac.org/e-rate/applicant-process/before-you-begin/eligible-services-overview/cost-allocations-for-services/.

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