

A photograph of three business professionals in a modern office setting. Two women are standing and talking, while a man is seated at a table, looking towards them. The background is a textured wall.

Consulting for Mergers and Acquisitions

AT&T Consulting can help you prepare your networks and IT for a successful merger

Customer benefits

- Mergers and Acquisitions (M&A) experience – Our team has over 700 seasoned consultants who average more than 20 years of industry experience. We have supported some of the largest mergers on record, developed extensive expertise and best practices to accelerate and de-risk your M&A program.
- Structured methodology – Leveraging our extensive M&A experience, our proven methodology ensures timely execution, enabling you to achieve your M&A business objectives.
- Trusted advisor – Our clients rely on us for independent, platform-agnostic recommendations focused entirely on their business needs. We guide you in integrating various IT systems and platforms within the merged organization.
- Multi-vendor expertise – Our consultants help identify the best-of-breed solutions from the wide range of technology options common in most mergers.
- Holistic approach – We balance technology transformation with the people and process dimensions, for adoption of new technologies in coordination with change management priorities.

AT&T Consulting Services within AT&T Business, is dedicated to driving the success of your mergers and acquisitions. We bring deep expertise to accelerate post-merger IT integration, achieve your collaboration goals, and expertly manage your M&A program—reducing risks and meeting business objectives with maximum efficiency.

Successful IT integration is critical to unlocking key business benefits—such as seamless access to shared customer data and streamlining core systems to meet performance goals. However, merging with another company and executing these initiatives is inherently complex at every level. It's crucial to evaluate if your network is equipped to support the newly formed organization. Can it be seamlessly aligned with the IT infrastructure of the incoming company? Are there network security gaps that require immediate attention? And how can you accelerate initial connectivity while maximizing cost savings?

AT&T Consulting for Mergers and Acquisitions, from AT&T Business, is here to help you navigate these challenges with confidence. Our experts specialize in vital IT domains—including network, security, voice, and collaboration—crucial to successful mergers. We deliver comprehensive edge-to-edge solutions designed for a smooth and efficient integration.

Partnering with you, we'll map, prepare, and transform your network by thoroughly evaluating your systems and providing customized recommendations for:

- Consolidating and standardizing IT connectivity solutions
- Normalizing combined LAN and branch office environments
- Resolving IP address overlaps
- Designing new network architectures or implementations
- Creating cost-effective, actionable execution plans
- Assessing security posture and advising on enhancements

With AT&T Consulting Services, you gain a trusted advisor to help turn complex M&A integration into a strategic advantage.

Experience the benefits of true collaboration

We know your resources can be stretched thin. You may not be able to address the IT and communications demands of a merger. Or you may want another set of eyes to give feedback on the plan. That's where we come in.

We work closely with your organization to gain a strong understanding of your:

- Secure connectivity requirements
- Infrastructure goals and mission
- Network architecture
- Business-critical systems

This allows us to help you align IT investment with the key business needs of the merger. It also helps us give you a clear network roadmap that defines the service features and benefits, target-state solution alternatives, and migration and operational considerations unique to your M&A.

Prepare for your connectivity and security needs

Every M&A transaction needs to be ready for the connectivity, security, consolidation, and standardization of the networks coming together.

We work with you to create a combined environment that is highly reliable and highly secure. We are experts at bringing together complex, large-scale, and multi-vendor components into a cohesive solution that aligns with your needs. We can help spot and remove duplicate assets. And we can standardize diverse architectures. In short, we support a cost-effective, high-performance, unified, post-merger network.

Rely on a guide for this complex journey

AT&T Consulting Services in support of M&A transactions can also help you better manage your IT initiatives to meet timeline and budget constraints for the merger. We work with you in guiding your projects to completion. We can take the lead on project and program management or be available to help your team at any level you choose.



Why AT&T Consulting and Professional Services

Since 1999, AT&T Consulting and Professional Services has delivered world-class expertise in secure networking, cloud, voice, mobility, and IoT solutions across the full lifecycle—from advisory and deployment to premier support services. Our seasoned professionals bring unique and diverse experiences, combining industry insights with proven best practices. This means we can help you harness innovation, overcome barriers to technology adoption, and accelerate your business outcomes in the most cost-effective way. With AT&T Consulting and Professional Services, you gain a trusted partner dedicated to taking your business to new heights.

Ready to take your business to the next level? Contact us at CPS@att.com to discover how AT&T Consulting and Professional Services can help.

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