

VMware helps keep employees connected and protected virtually anywhere



Consumer grade simplicity. Enterprise grade security.

Key market trend

The rapid adoption of modern applications (SaaS apps, mobile apps) coupled with the proliferation of powerful yet affordable mobile devices have introduced new challenges in the work environment.

The modern apps sit outside of the traditional corporate network and they have to be supported and updated in addition to the existing portfolio of legacy/native and web apps that still consume significant IT resources. Furthermore, the

growing proliferation of mobile apps also gives rise to inconsistencies in user experience, security posture, and support requirements that must be addressed to manage cost. In order to be productive whenever and wherever, employees have gone around the traditional rigid and old policy. Organizations are facing the critical decision to either ignore these trends at the peril of unintended security breaches or embrace the new way of work leveraging a new management framework.

At a glance

VMware Workspace ONE™-On Premises is the enterprise platform that enables IT to deliver a digital workspace in a customer controlled environment that empowers the workforce to securely bring the technology of their choice - devices and apps - at the pace and cost the business needs.

Workspace ONE™-On Premises is built on the VMware® Unified Endpoint Management™ technology.

With Workspace ONE™-On Premises organizations can now evolve silo-ed cloud and mobile investments, enabling all employees, devices and things across the organization to accelerate their digital transformation journey with a platform-based approach.

Key benefits

Workspace ONE™-On Premises enables you to drastically improve experiences and tasks that were previously costly, time consuming, and resource intensive. With Workspace ONE™-On Premises, IT organizations can:

- Onboard a new employee with all of his or her apps and devices in under an hour without tickets and help desk calls
- Set and enforce access and data policies across all apps, devices, and locations in one place
- Complete business processes from a mobile device, similar to consumer experiences

What is Workspace ONE™-On Premises

VMware Workspace ONE™-On Premises is the enterprise platform that enables IT to deliver a digital workspace in a customer controlled environment that empowers the workforce to securely bring the technology of their choice - devices and apps - at the pace and cost the business needs. It begins with consumer simple, single-sign on access to cloud, mobile, web and Windows apps in one unified catalog and includes powerfully integrated email, calendar, and files that engage employees. Employees are put in the driver seat to choose their own devices or benefit from employer provided devices with the ability for IT to enforce fine-grained, risk-based conditional access policies that also take into account device compliance information delivered by VMware Unified Endpoint Management technology.

Finally, Workspace ONE™-On Premises automates traditional onboarding and laptop and mobile device configuration, and delivers real-time application lifecycle management that bridges between legacy enterprise client-server apps to the mobile-cloud era.

Key features

Consumer-simple access to cloud, web, mobile and Windows apps. Onboarding new apps and new employees couldn't be easier. Once authenticated through the VMware Workspace ONE™-On Premises app, employees will instantly access their personalized enterprise app catalog where they can subscribe to virtually any mobile, web, cloud or Windows app. Workspace ONE™-On Premises simplifies application and access management by offering Single Sign-On (SSO) capabilities and support for multi-factor authentication.

Feature	Description
Deliver any application from the latest mobile cloud apps to legacy enterprise apps	<p>An enterprise app catalog to deliver the right apps to any device including:</p> <ul style="list-style-type: none"> • Internal web apps through a secured browser and seamless VPN tunnel • SaaS apps with SAML-based SSO and provisioning framework • Native public mobile apps through brokerage of public app stores • Modern Windows apps through the Windows Business Store • Legacy Windows apps through MSI package delivery or real-time delivery with app volumes • Secure sensitive systems of record apps behind a HTML5 proxy by hosting in the datacenter or cloud provider with Horizon Cloud • Deliver complete virtualized managed desktops in the cloud, or in on-premises data centers
Unifi app catalog transforms employee onboarding	Simply downloading the Workspace ONE™-On Premises app on Windows, iOS or Android provides employees with a complete, self-service enterprise app catalog that can be easily customized and branded for your company
Single sign-on that federates even the most complex on-premises active directory topologies	Lightwave can be implemented and run by a cloud provider. The cloud provider's customers can then use it as a cloud-based domain controller running in active-active mode with an on-premises directory service or as a stand-alone directory service.
One-touch access leveraging device trust and PIN/biometric timeout settings for authentication	Many apps can be simply secured by relying on an employee unlocking a known, unique and registered device through the local PIN or biometric services. Once unlocked, employees may simply touch an app to open for as long as the authentication window is set. Workspace ONE™ integrates identity management and VMware Unifi Endpoint Management to create an industry leading, seamless user experience across desktop, web, and mobile.
Authentication brokerage leverages new and existing forms of third-party authentication	Workspace ONE™-On Premises includes an Authentication brokerage that supports third-party authentication services such as Radius, Symantec, RSA SecurID®, Imprivata Touch and Go, and others.

Choice to use any device; BYOD or corporate owned

The architecture you deploy today needs to work with devices that have not yet been invented. From wearables to 3D graphics workstations, keeping employees productive means that their apps need to be available when and where they are. While some of these devices may be corporate owned and require IT to configure and manage them through their lifecycle, many will be owned by the employees themselves. VMware Workspace ONE™-On Premises with adaptive management puts the choice in employees' hands for the level of convenience, access, security and management that makes sense for their workstyle providing friction-free adoption of BYOD programs while getting IT out of the device business.

Feature	Description
Adaptive management designed to maximize adoption for even the most privacy sensitive employees	The Workspace ONE™-On Premises app enables Adaptive Management to enable employees to comfortably adopt BYOD programs by putting control in their hands to decide what level of access, and corresponding management they want to use.
Shrink-wrapped device provisioning leverages OS management interfaces to self-configure laptops, smartphones and tablets for immediate enterprise use	Self-service, shrink-wrapped device provisioning is achieved through VMware Workspace ONE™-On Premises platform powered by VMware Unifi Endpoint Management technology. VMware leverages enterprise mobile management APIs from Apple iOS and OSX, Microsoft Windows 10, Google Android, and a variety of specialty platforms for ruggedized devices to provision, configure, and secure apps and devices. This also enables devices to receive patches through the OS vendor for the fastest response to vulnerabilities while leaving configuration and app management to IT

Secure productivity apps: mail, calendar, docs

Workspace ONE™-On Premises includes email, calendar, contacts, and documents that employees want to use while invisible security measures protect the organization from data leakage by restricting how attachments and files can be edited and shared. Far from a “walled garden,” enterprise discussions, Q&A, content access and other tools allow employees to work collaboratively in real time can be integrated into the apps and tools they already use — moving from productivity to real employee engagement.

Feature	Description
Consumer-simple, enterprise-secure email app delights consumers, but is designed for business	VMware Boxer® is a faster, smarter, secure email app that supports your Gmail, Exchange, Outlook, Yahoo, Hotmail, iCloud, Office 365, IMAP & POP3 mail accounts. With integrations to your favorite services like Dropbox, Box and Evernote, it's easier than ever to stay organized.
Integrated calendar with email makes it simple to set meetings	By integrating email and calendar you no longer have to move out of the email app when you received a meeting invitation. With a few clicks, you can review, respond to the meeting or suggest based on your availability without having to navigate between apps.
Advanced email attachment security reduces data leakage	Secure email and attachments through the use of the VMware Secure Email Gateway that can enforce enterprise encryption, wipe, and “open in” controls keeping attachments secure.
Content management app permits line of business to push and manage secure content on the device	VMware Content Locker™ mobile app permits IT to deliver files directly to devices across a range of internal repositories and external cloud storage providers to enable the latest, most up-to-date information is at employees' fingertips.

Data security and endpoint compliance with conditional access

To protect the most sensitive information, Workspace ONE™-On Premises combines identity and device management to enforce access decisions based on a range of conditions from strength of authentication, network, location, and device compliance.

Feature	Description
Conditional access policy enforcement that combines identity and mobility management	Conditional Access policy enforcement to mobile, web, and Windows apps on a per-application basis is configured through Identity Manager to enforce authentication strength and restrict access by network scope or through any device restriction imposed by VMware Unified Endpoint Management (rooted devices, app blacklist, geolocation and others).
Device management and compliance powered by VMware unified endpoint management technology	Automate device compliance for advanced data leakage protection including protection against rooted or jailbroken devices, whitelist and blacklist apps, open-in app restrictions, cut/copy/paste restrictions, geofencing, network configuration and a range of advanced restrictions and policies enforced through the VMware policy engine.
App and Device Analytics Provide Real time Visibility	Record application, device and console events to capture detailed information for system monitoring, and view logs in the console or export pre-defined reports.

Real-time app delivery and automation

Workspace ONE™-On Premises takes full advantage of the new capabilities of Windows and leverages the industry leading VMware UEM technology to enable desktop administrators to automate application distribution and updates on the fly.

Feature	Description
Remote configuration management enables employees to provision new, shrink-wrapped devices from anywhere	Workspace ONE™-On Premises with VMware configuration eliminates the need for laptop imaging and provides a seamless out-of-the-box experience for employees. Manage configurations based on dynamic smart groups, which consider device information and user attributes, and update automatically as those change. Automatically connect end users to corporate resources such as Wi-Fi and VPN, and enable secure connectivity to backend systems with advanced options for certificate authentication and per-app VPN.
Windows software distribution automates software lifecycle management	VMware software distribution enables enterprises to automatically install, update and remove software packages, and also provide scripting and file management tools. Create an automated workflow for software, applications, files, scripts and commands to install on laptops, and configure installation during enrollment or on-demand. You can also set the package to install based on conditions, including network status or defined schedules, and deploy software updates automatically and notify the user when updates occur.
Asset tracking provides a single view of corporate-managed devices, wherever they are	Workspace ONE™-On Premises with VMware enables administrators to remotely monitor and manage all devices connected to your enterprise. Because VMware is multitenant, you can manage devices across geographies, business units or other segmentations in a single console and then define, delegate and manage with role-based access controls.
Remote assistance makes it simple to support employees	Workspace ONE™-On Premises with VMware Remote Assistance provides support to your end users with remote assistance and troubleshooting. To gather information on a device, perform a device query to collect the latest profile list, device info, installed applications and certificates. To assist with troubleshooting, remotely access file system logs and configuration files for diagnosing an issue. Remote view commands enable IT administrators to request a user to share a device screen.

VMware Workspace ONE™-On Premises Standard subscriptions (includes license and support)

Description of Charge	Monthly	1 Year	2 Year	3 Year
On Premises for 1 Device, VMware basic support	\$2.50	\$30.00	\$57.00	\$80.00
On Premises for 1 User, VMware basic support	\$4.00	\$48.00	\$91.00	\$127.08
On Premises for 1 Device, VMware production support	\$2.67	\$32.00	\$61.00	\$85.00
On Premises for 1 User, VMware production support	\$4.33	\$52.00	\$98.00	\$138.00

VMware Workspace ONE™-On Premises Standard perpetual licenses, maintenance, and support

Description of Charge	One-Time	1 Year	3 Year
Perpetual license for 1 device	\$50.00		
VMware basic support for 1 device		\$11.00	\$29.04
VMware production support for 1 device		\$13.00	\$34.32
Perpetual license for 1 user	\$90.00		
VMware basic support for 1 user		\$19.00	\$50.16
VMware Production Support for 1 User		\$23.00	\$60.72

VMware Workspace ONE™-On Premises Advanced subscriptions (includes license and support)

Description of Charge	Monthly	1 Year	2 Year	3 Year
On Premises for 1 device, VMware basic support	\$4.50	\$54.00	\$102.00	\$143.00
On Premises for 1 user, VMware basic support	\$8.00	\$96.00	\$181.00	\$254.00
On Premises for 1 device, VMware production support	\$4.83	\$58.00	\$110.00	\$154.00
On Premises for 1 user, VMware production support	\$8.58	\$103.00	\$194.60	\$272.00

VMware Workspace ONE™-On Premises Advanced perpetual licenses, maintenance, and support

Description of Charge	One-Time	1 Year	3 Year
Perpetual license for 1 device	\$90.00		
VMware basic support for 1 device		\$19.00	\$50.16
VMware production support for 1 device		\$23.00	\$60.72
Perpetual license for 1 user	\$180.00		
VMware basic support for 1 user		\$38.00	\$100.32
VMware production support for 1 user		\$45.00	\$118.80

VMware deployment services for VMware Workspace ONE™-On Premises

Description of Charge	One-Time
Deployment - WS1 standard	\$6,500.00
Deployment upgrade - WS1 standard to advanced	\$4,500.00
Deployment - WS1 advanced	\$10,000.00
Deployment add-on - advanced	\$3,500.00
Deployment add-on - accelerated	\$7,500.00

Enterprise Mobility Management VMware Workspace ONE™ - On Premises



VMware Workspace ONE™ - On Premises Product Brief Important Information

General: Workspace ONE™ - On Premises as described in this product brief (the "Solution") is available only to eligible customers with a qualified AT&T agreement ("Qualified Agreement"). The Solution is subject to (a) the terms and conditions found https://www.vmware.com/download/eula/universal_eula.html ("Additional Product Terms"); (b) the Qualified Agreement; and (c) applicable Sales Information. For government customers, any Additional Product Terms not allowable under applicable law will not apply, and the Qualified Agreement will control in the event of any material conflict between the Qualified Agreement and the Additional Product Terms. Except for government customers, Customer must accept the Additional Product Terms on behalf of its end users. Any service discounts, equipment discounts, and/or other discounts set forth in the Qualified Agreement do not apply to the Solution. The Solution may not be available for purchase in all sales channels or in all areas. Additional hardware, software, service and/or network connection may be required to access the Solution. Availability, security, speed, timeliness, accuracy and reliability of service are not guaranteed by AT&T.

Requirements; Technical Information: The Solution is available for use with multiple network service providers and its functionality is limited to certain mobile devices and operating systems. A list of the compatible devices and operating systems is available by contacting an AT&T Account Executive or visit www.att.com/mdm.^{*} With respect to users subscribed to AT&T wireless service, activation of an eligible AT&T data plan with short message service ("SMS") capabilities is required. With respect to use of the Solution with devices subscribed to non-AT&T wireless providers, customer is responsible for ensuring that its applicable end users and the Solution complies with all applicable terms of service of such other wireless carrier(s). All associated voice, messaging and data usage will be subject to the applicable rates and terms of such other wireless carrier(s). Refer to applicable wireless carrier(s) for such rates, terms and conditions. The Solution's administrative interface is accessed via a Web portal and requires a browser with Internet connection. AT&T will not provide technical support to end users. AT&T reserves the right to (i) modify or discontinue the Solution in whole or in part and/or (ii) terminate the Solution at any time without cause. All fees paid for the Solution are non-refundable. A minimum of 20 Solution licenses is required for an initial order. Users may download licensed software onto one (1) device per license. If the license is sold on a per user basis, up to five (5) users may use one license.

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Use of Solution Outside the U.S.: For government customers, see your account representative for additional information regarding use of the Solution outside the US. For other customers, see the Country Specific Provisions in the Solution Service Guide located at http://serviceguidenew.att.com/sg_customPreviewPDFPage?testid=068C000001fyNEIAY.

Data Privacy: Customer Personal Data may be transferred to or accessible by (i) AT&T personnel around the world; (ii) third parties who act on AT&T's or AT&T's supplier's behalf as subcontractors; and (iii) third parties (such as courts, law enforcement or regulatory authorities) where required by law. Customer will only provide or make Customer Personal Data accessible when Customer has the legal authority to do so and for which it has obtained the necessary consents from its end users, and will camouflage or securely encrypt customer Personal Data in a manner compatible with the Solution. As used herein, the term Customer Personal Data includes, without limitation, name, phone number, email address, wireless location information or any other information that identifies or could reasonably be used to identify customer or its end users. Customer is responsible for providing end users with clear notice of AT&T's and Customer's collection and use of Customer Personal Data obtained via the Solution, including, without limitation, end user device location information, and for obtaining end user consent to that collection and use. Customer may satisfy its notification requirements as to AT&T by advising end users in writing that AT&T and its suppliers may collect and use Customer Personal Data by providing for end user review the relevant links to the product brief or other sales information that describes the Solution and to AT&T's Privacy Policy at <http://www.att.com/gen/privacy-policy?pid=2506>.

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